

You and Your Employees Deserve More

Vitori's technology-enabled, value-based design creates the best possible outcomes for employers, employees, and families. With guaranteed savings, you can invest in your business and people while sustainably reducing costs.

Our creative continuum of health plan offerings gives you flexibility to balance financial imperatives with employee change management considerations... all while offering greater control now and in the future.

Concierge support helps your members whenever they need assistance understanding their health plan benefits or navigating the health care system.

It's time for a less costly, more compassionate health plan!

GLOBAL CALL CENTER

Dallas, TX | Multi-state Employee Base



\$2.6M



1,230



\$26M



After doubling their size through acquisition, this growing call center with private equity ownership sought to reduce operating expenses and improve employee benefits to attract top talent. Achieving this with their fully insured traditional health plan meant reducing benefits or shifting costs to employees, which was unacceptable. Their new Vitori Health plan satisfied their strategic objectives so well that they left their previous plan eight months early to begin reaping savings as quickly as possible.

HEALTH CARE SOFTWARE & SERVICES

Pittsburgh, PA | Multi-state Employee Base



\$2.1M



440



\$14M

This technology firm faced multiple challenges after merging two of their companies: shifting to a single health plan, and addressing financial stresses driven partly by massive specialty Rx costs. Their traditional fully-insured plans offered no relief without increasing employee contributions and reducing benefits. Vitori Health not only reduced expenses to ease financial concerns, but implemented a health benefits and pharmacy solution that mitigated present and future risks for any specialty drug.

MARKETING & SOFTWARE SOLUTIONS

Chicago, IL | Multi-state Employee Base



\$900K



450



\$6M



It's hard to sustainably lower health plan costs when you don't learn the price of a procedure or service until you're billed. This forward-looking organization wanted to eliminate the price-blind buying and conflicts of interest in conventional health plans that consistently put employers at a disadvantage. Vitori Health's contracts have no hidden fees or prohibitions, and include sensible Fair Market Payments that clearly define employer costs and employee cost-share and set reasonable provider payments up front.

AUTOMOTIVE RETAILER

Tucson, AZ | Multi-state Employee Base



\$1.1M



850



\$7.5M

When you're in aggressive acquisition mode, you need to create synergies that facilitate growth, increase control, and lower acquisition costs. This private equity-owned organization shifted from multiple high-cost, low-value traditional health plans to the Vitori Health platform. In addition to increasing the financial value of their holdings, this strategy enabled them to attract, hire, and retain employees in a highly competitive job market and gain access to plan performance data to better control costs.



It's Time for a Better Health Plan Experience

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