

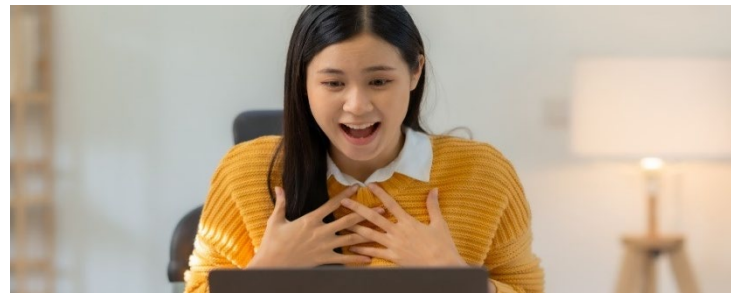


Our Modern, Member-First Health Plan Adds Business Value

Here's what leaders say about Vitori Health

“Healthcare was our third largest expense and the constant increases were a drag on earnings growth. Vitori allowed us to reduce healthcare expenses by almost a third and **boost EBITDA** without pushing the cost to our employees. This let us further invest in our team, freeing up dollars for recruitment, increasing 401(k) company contribution, strengthening employee retention programs, and more. I strongly recommend Vitori as a **strategic health plan partner** to control inexcusable healthcare overspending.”

CEO, Aquisitional PE-Based Holding Company



“Of all the benefits we offer, we get the most compliments on the Vitori **preferred surgery program**. People can't believe their costs are waived and they rave about the concierge handholding.”

Benefits VP, Construction



“Vitori's **Fair Market Payment™** speaks directly to our hearts and can help a lot of companies provide quality benefits in tough economic times. **Vitori has a great plan** we can offer anywhere.”

National Insurance Broker

“The **VitoriRx** pharmacy program is the first of its kind and a real game changer. No one else is doing all this in one plan... ethics, transparency, cost controls, and outstanding financial assistance for members. I have no hesitation recommending this plan to my clients.”

Employee Benefits Consultant

“Our sales team would need to increase sales by more than \$80M to equal the P&L impact of the savings we've seen with Vitori Health.”

Executive, Global Call Center



“ We introduced Vitori Health to our portfolio companies and have been very pleased with the results. **Reducing our healthcare expenses by 30%** (without shifting costs to employees or reducing benefits coverage) has enhanced EBITDA and ultimately, exit valuation. Vitori has been key to managing healthcare overspend and flattening the cost trend of this critical line item, supporting our focus on end-to-end value enhancement.”

Operating Partner, Private Equity

“ My advice to hesitant HR colleagues is to **jump on board!** It’s not too good to be true; the old insurance companies are just that bad.”

HR Leader, Healthcare



“ So many carriers and third-party administrators say they can save money, but no one puts their money where their mouth is with a **\$1M guarantee**. Vitori stands alone in delivering substantial savings, making it a very attractive solution for our clients.”

Senior Benefits Advisor

“ Vitori has a **truly innovative approach** to managing medical and Rx expenses. They have a great track record solving the overspending of monopoly insurance carriers and avoiding the reference-based pricing that providers reject. And, they help members when they need it most. Outstanding!”

Healthcare Broker



“ The transition to Vitori required a little member education but frankly, it wasn’t much more than moving between old health insurance companies. The Vitori concierge team was helpful with our members and once people got acclimated, **things were smooth.**”

CHRO, Software Development

“ **Vitori checks all the boxes...** significant and lasting cost savings, incredible member support, and free member services. Vitori is a total competitive advantage for us and our people.”

CEO, Engineering

“ One of the key upsides of Vitori Health is its ability to create **long-term cost suppression** and value capture. Employers finally have more control over what happens on the healthcare journey and can deliver better member services with much-needed operational-expense reduction.”

Managing Director, Private Equity



It’s Time for a Less Costly, More Compassionate Health Plan

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